

## Dennis L. Sharp, Esq.

### CURRICULUM VITAE

<b>Professional Employment</b>	2000-Present	<b>Sharp Resolutions, Inc.</b> , San Diego, CA <a href="#">President, Mediator, Facilitator, Trainer, Conflict Coach and Arbitrator</a> Oversees all aspects of Sharp Resolutions, Inc. and serves as a neutral, trainer and consultant in all services provided by the organization
	1994-Present	<b>San Diego County Superior Court</b> , San Diego, CA <a href="#">Mediator, Civil Mediation Panel</a>
	2013-Present	<b>Federal Emergency Management Agency (FEMA)</b> , Washington, D. C. <a href="#">ADR Advisor for FEMA's ADR Cadre</a> Serves as a mediator, facilitator, conflict coach and trainer in natural disasters throughout the U.S. and its Territories as a FEMA Reservist
	2007-Present	<b>U.S. Department of Interior</b> , Washington, DC <a href="#">Mediator, Facilitator and Trainer</a> DOI's Roster of Conflict Management Professionals
	2008-Present	<b>University of San Diego School of Law</b> , San Diego, CA <a href="#">Adjunct Professor</a> Teach Negotiation and ADR courses
	1988-Present	<b>California Western School of Law</b> , San Diego, CA <a href="#">Adjunct Professor</a> Teach courses in Negotiation, Mediation and Arbitration
	2007-2010	<b>World Bank</b> , Washington, DC <a href="#">Mediator</a>
	2006-2008	<b>U.S. Consensus Council/Search for Common Ground (USA)</b> , Washington, DC <a href="#">Senior Fellow</a> Helped Council design, implement and evaluate Consensus Building projects for national public policy issues (e.g., Health Care Coverage for the Uninsured)
	2005-2007	<b>American University/Washington College of Law</b> , Washington, DC <a href="#">Adjunct Professor and ADR Competitions Coach</a> Taught ADR and Negotiation courses and served as the Coach/Academic Advisor for the law school's Negotiation and Mediation Competition Teams (including Championship team in the 2007 International Chamber of Commerce Mediation Competition)
	2005-2008	<b>Air Force</b> , Washington, DC <a href="#">Trainer</a> Negotiation training team for U.S. Air Force military officers and civilian supervisors
	2001-2003	<b>JAMS, Inc.</b> , San Diego, CA <a href="#">Mediator/Arbitrator</a> Full time ADR Neutral/Arbitration Consultant
	1985-2000	<b>American Arbitration Association</b> , San Diego and Orange Co., CA <a href="#">Regional Vice President</a> Managed AAA's San Diego and Orange County Offices
<b>Education</b>	2006	American University, Washington, DC Washington College of Law LL.M, Program on Law and Government
	1987	John Marshall Law School, Chicago, IL Juris Doctorate
	1981	Michigan State University, East Lansing, MI Bachelor of Arts

**Professional Experience**    D I S P U T E   P R E V E N T I O N   A N D   R E S O L U T I O N

Mediator, Facilitator and ADR Consultant for several organizations since 1985, including Sharp Resolutions, the World Bank, Department of Interior, San Diego Superior Court, JAMS and the American Arbitration Association

Served as Mediator in over 1500 cases since 1985

Arbitrator, Arbitration Consultant and Expert Witness

Public Project and Large Group Facilitator in numerous consensus building initiatives involving land use, business, government, nonprofits and individuals

Served as AAA's Regional V.P. from 1985-2000 overseeing and managing all aspects of its San Diego and Orange County offices

National Policy Consensus Building for U.S. Consensus Council as a Senior Fellow (e.g., Health Care for the Uninsured consensus project involving major stakeholders from all parts of the political spectrum)

Held several leadership positions for local, state and national professional ADR associations (see Professional Associations below)

Drafted arbitration and mediation legislation in California and testified on behalf of California Dispute Resolution Council (CDRC) in various bills relating to mediation and arbitration policy

Official Observer to the Uniform Mediation Act Drafting Committee (of NCCUSL) for the Association for Conflict Resolution and one of its predecessor organizations, the Society of Professionals in Dispute Resolution (SPIDR); chaired the Uniform Mediation Act and Legislation Committees for both professional member organizations

Designed ADR Systems for several hundred corporations, government agencies and other organizations since 1985

**Professional Experience**    E D U C A T I O N / T R A I N I N G

Adjunct Professor since 1988 teaching courses in Alternative Dispute Resolution, Negotiation, Mediation Practice and Policy, and Arbitration Law

Coached the Negotiation and Mediation Representation teams for American University Washington College of Law 2006-2007; results included: International Chamber of Commerce International Commercial Mediation Competition, 1st Place, 2007; ABA Representation in Mediation Competition—Regional Champion plus 2nd Place in National Finals in 2006 and Regional Champion with 3rd place nationally in 2007; regional finalist in 2006 ABA Negotiation Competition

Program Co-Chair for the ABA Section of Dispute Resolution's Arbitration Training Institute for arbitrators and advocates

Co-creator of an advanced arbitration training video and editor of the accompanying Reference Guide for the ABA Section of Dispute Resolution for training arbitrators, advocates and law students in complex procedural and substantive issues in arbitration

Trained several hundred attorneys, judges (sitting and retired), legislators and other government officials, and various professionals in negotiation, mediation and arbitration process, law and procedure

**Professional Experience**     M A N A G E M E N T / M A R K E T I N G

Manage all aspects of services provided by Sharp Resolutions

Managed AAA regional offices in San Diego and Orange County (increasing revenues from \$220,000 to \$3.1 million and caseload tenfold in 15 years)

Supervised and trained several hundred mediators and arbitrators for AAA, ABA, San Diego Superior Court and other attorney, judicial and business professional organization

Conducted hundreds of ADR presentations to various bar associations, trade groups and corporations

**Publications**     “Mediation Confidentiality Law Won’t Shield Legal Malpractice Evidence” article for the *San Diego Daily Transcript* published in June, 2010

“The Washington Lawyer and Mediation Confidentiality: Navigating the Complex and Confusing Waters” article published in the Spring 2008 issue of *Appalachian School of Law Journal*

Article written for LL.M entitled, “Building Consensus to Solve Major Issues of National Policy in the Age of Political Polarization” including health care legislation (SCHIP) that was developed during tenure at the U.S. Consensus Counsel in a bipartisan consensus process with major stakeholders

Columnist for the *San Diego Daily Transcript*, authoring a periodic article entitled “ADR Update”

“The Many Faces of Mediation Confidentiality,” *Dispute Resolution Journal*, November (1998), pp. 56-63

“ADR Community Responds to Legislative Avalanche,” *Dispute Resolution Times*, October (1998) pp. 6, 19

Written numerous articles relating to the alternative dispute resolution field in such publications as: *Los Angeles Daily Journal*; San Diego County Bar Association’s *DICTA*; San Diego Trial Lawyers Association’s *Trial Bar News*; San Diego Association of Realtors’ *San Diego Realtor*; California Association of Realtors’ *California Real Estate*; Los Angeles Board of Realtors’ *Los Angeles Realtor*; American Arbitration Association’s *Dispute Resolution Times* and *Dispute Resolution Journal*; and, various other business, trade association and law firm publications.

**Professional Licenses**     Attorney, licensed by the State Bar of California (1988) and the U. S. District Court for the Southern District of California (1988)

Real Estate Broker, licensed by the California Department of Real Estate (1990-2004)

**Professional Associations**     **State Bar of California**, ADR Committee, Member 2009-2012; Member, Legislation Subcommittee 2009-2012

**American Bar Association**, Section of Dispute Resolution, Co-chair of the Advocacy Committee (2007-2008); Co-Chair and Trainer, Arbitration Training Institute (2003-2005); Member, Arbitration Law Education Subcommittee (2003-2006); co-author of the “Advanced Arbitration Insight: 20/20” vignette format video for training arbitrators, advocates and law students

**Association for Conflict Resolution (ACR)**, Board of Directors (2000-2002); Co-Chair, Uniform Mediation Act Committee (1999-2005); Chair, Legislation Committee (2001-2002)

**California Dispute Resolution Council (CDRC)**, President (1997); Board of Directors (1994-1999); Arbitration Legislation Committee Chair (1994-1996)

**International Society of Professionals in Dispute Resolution (SPIDR)**, Region VII Vice President (1999) and Board of Directors (1999-2001); Chair, Uniform Mediation Act Committee (1999-2000); Legislation and Public Policy Committee Chair, 1999-2001; International SPIDR Conference Program Chair (1991)

**State Bar of California**, member (1988-Present)

**San Diego County Bar Association**, Alternative Dispute Resolution Section, Co-Chair (2003-2004); Chair (1994)

**Society of Professionals in Dispute Resolution (SPIDR)**, San Diego Chapter, Founding President (1986-1988); Chapter Board of Directors (1986-1993)

**San Diego, California and National Associations of Realtors**, member (1990-2004);

**Continuing Education Faculty for C.A.R.** (1991-1996)

**References**    References furnished upon request.